FLOWCHART OF THE SALES PROCESS

CONTRACT CONDITIONS SATISFIED

YES

NO

Your Lender Notified and Settlement Arranged

You vacate the property and deliver keys to agent on day of settlement

Buyer terminates the Contract and agent refunds deposit monies

You re-list the property for sale

SETTLEMENT EFFECTED

YES

NO

Agent notified and deposit monies less commission paid to you

Your Lender (if any) paid out and Release of Mortgage obtained

Any surplus monies paid into your bank account or sent to you by cheque

Advise you of your rights against the buyer